

# PTL Result Review - 4QFY23



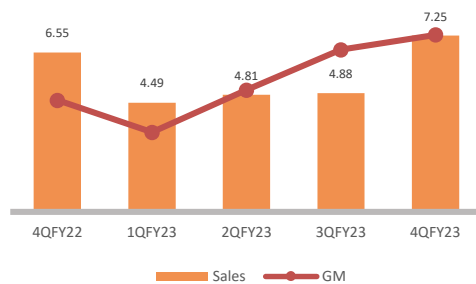
Thursday, August 10, 2023

Rupees' millions	4QFY23	4QFY22	YoY	FY23	FY22	YoY
Net Sales	7,254	6,552	10.7% ▲	21,441	20,460	4.8% ▲
Cost of Sales	-5,932	-5,801	2.3% ▲	-18,333	-18,217	0.6% ▲
<b>Gross Profit</b>	<b>1,322</b>	<b>751</b>	<b>76.0% ▲</b>	<b>3,108</b>	<b>2,244</b>	<b>38.5% ▲</b>
SG&A Expenses	-428	-342	25.2% ▲	-1,310	-1,051	24.7% ▲
Other Charges	-66	-34	93.3% ▲	-120	-66	83.4% ▲
<b>Operating Profit</b>	<b>828</b>	<b>375</b>	<b>120.7% ▲</b>	<b>1,678</b>	<b>1,127</b>	<b>48.8% ▲</b>
Other Income	-50	141	135.3% ▼	17	190	91.3% ▼
Finance Cost	-241	-242	0.1% ▼	-1,049	-650	61.3% ▲
Profit Before Taxation	537	274	96.0% ▲	646	667	3.2% ▼
Taxation	-206	-124	66.6% ▲	-213	-247	13.7% ▼
<b>Profit After Taxation</b>	<b>332</b>	<b>151</b>	<b>120.1% ▲</b>	<b>433</b>	<b>420</b>	<b>3.0% ▲</b>
<b>Earnings Per Share</b>	<b>1.97</b>	<b>0.90</b>	<b>120.1% ▲</b>	<b>2.58</b>	<b>2.50</b>	<b>3.0% ▲</b>
<b>Dividend</b>	<b>2.00</b>	<b>1.00</b>		<b>2.00</b>	<b>1.00</b>	
<b>Bonus</b>	<b>0%</b>	<b>0%</b>		<b>0%</b>	<b>0%</b>	

Closing Period: Sep 20, 2023 - Sep 26, 2023

	4QFY23	4QFY22	YoY	FY23	FY22	YoY
Gross Margin	18.2%	11.5%	6.8% ▲	14.5%	11.0%	3.5% ▲
SG&A Expenses to Sales	-5.9%	-5.2%	0.7% ▼	-6.1%	-5.1%	1.0% ▲
Other Income to Sales	-0.7%	2.1%	2.8% ▼	0.1%	0.9%	0.8% ▼
Ex. Gain / (Loss) to Sales	-5.9%	-5.2%	0.7% ▼	-6.1%	-5.1%	1.0% ▲
Effective Taxation	-38.3%	-45.1%	6.8% ▲	-33.0%	-37.0%	4.0% ▼
Net Margin	4.6%	2.3%	2.3% ▲	2.0%	2.1%	0.0% ▼

Sales (Rs'bn) vs Gross Margin



PAT (Rs'mn) vs Net Margin

